

# Annual Report 2019



Quina  
Care 




## Report of the financial year of 2019 ending on 31 December 2019


August 2020



Quina Care Foundation  
IJsvogellaan 76  
2261 DK Leidschendam  
KvK 67959091

 + 31 6 41 35 77 96

 [care@quinacare.org](mailto:care@quinacare.org)

 [www.quinacare.org](http://www.quinacare.org)

## Report of the Board

### 2019 – Looking Back

Huge steps are taken in the year 2019. In doing so, the opening of the hospital has come a lot closer.

#### Hospital

An important step in the second quarter of 2019 was the launch of the renovations of the former boarding school, that has been given on loan for a minimum of 20 years to Quina Care by the diocese. The ground floor was first in line for renovations. The development of an outpatient clinic, emergency room, laboratory, pharmacy and radiology unit on this floor have been all but completed in 2019. Additionally, the entire roof of the building - which was leaking and contained asbestos - has been replaced.



Until recently, insufficient funds were available for the renovations of the second floor into nursing units for children, women and men. But, for this project as well, 2019 has been very successful. Lions Club Nootdorp-Pijnacker decided to select Quina Care as the charity for their annual fundraiser, the Lions Night, specifically the project for renovating the second floor. The Wilde Ganzen Foundation was prepared to increase the raised funds with another 50%. Having raised over 52.000 euros, even more than the budgeted amount, we can justifiably call this night a huge success.



As much as possible the aim is to digitalise both the reporting on patient care as well as the hospital administration. A key element of this is to develop our own EPD, something we've been working on a lot this year. In order to achieve this, fast and reliable internet is essential. This was not available in the hospital yet, but by now we have fast internet available at the hospital through a fiber connection.

### Collaborations

Charity shop de Wisselbeker in Nootdorp has decided to support Quina Care for at least 3 years, starting in 2019. An agreement between both parties was signed on June 22 2019. Annually a total sum of 5.000 euros will be donated to be spent on a predetermined project. For 2019 it was decided that this amount will be spent on the transport of a container with resources and inventory. This is because of the fact that in 2019, like the year before, many supplies were donated to Quina Care. This was meant to be shipped by container from The Netherlands to Ecuador in 2019. This turned out to be infeasible and therefore this was postponed until 2020. By now, the transport has taken place.

Additionally, collaborations have started with two Ecuadorian companies, Adore Ecuador Travel and My Adventure Ecuador. Both are travelling agencies that will donate part of their proceeds to Quina Care. Also, through the coffee project of coffee roaster Miss Morrison in Delft together with the De Ronde Tafel Delft money has been donated. As well, an agreement has been made with the Dutch foundation Insulin for Life. This foundation donates insulin free of charge, which is medication for the treatment of diabetes. An expensive medicine, but of life importance.

Another type of collaboration has been started with Fundación Lunita Lunera. The aim of this Ecuadorian foundation is to improve the position of women through education and awareness, with an emphasis on sexual education and contraceptives and preventing violence against women. The collaboration will therefore focus on this aspect.

The start of 2019 also signifies the collaboration with La Federación de Mujeres (La Fede) de Sucumbíos, an organisation that promotes women's rights in Sucumbíos. The right to good quality health care, both prevention and treatment, is one of those rights. Together with la Fede, Quina Care will commit to this issue.

### **Local Authorities and Community**

An assembly took place in September 2019 with the local authorities and the community of Puerto el Carmen de Putumayo. During this assembly, international health care doctors Jacob and Carolien van der Ende were given the opportunity to talk extensively about the plans concerning the new hospital as well as offering a guided tour on site. The responses on the hospital's arrival are very positive, it means a lot for the local community that they will now have access to improved medical health care.



## **Finances**

There has been an increase this year in fixed donors as well as one-off donations. Additionally, several events have taken place where money was raised for Quina Care, including an auction and at the end of the year a sale by PHILIPS Foundation for its own employees where an amazing amount was raised, a running event, a flea market sale and GivingTuesday. De proceeds of the PHILIPS Foundation sale for their own employees was transferred to Quina Care at the start of 2020. Applications for a variety of projects have been sent off to wealth funds and foundations, of which a significant number were approved.

The use of iDeal was introduced in 2019. This facilitates the ability to make a one-off donation via the website of Quina Care.

Quina Care registered for SponsorKliks. A number of webshops are connected to this website. When you make a purchase in one of the webshops via the SponsorKliks webpage, a certain percentage of your purchase price will be donated to Quina Care. No extra charge for the customer whilst at the same time supporting Quina Care.

Starting in the 2019 financial year an audit committee has been appointed to judge the annual report.

## **Quina Care The Netherlands Board**

The formation of the board has remained the same.

Floris van der Sman has been appointed by the board as a Quina Care ambassador. His task is to promote the foundation and hereby increasing the name recognition, to participate or organise sponsor events, to give (pitch) presentations and to raise funds.





Two members of the board have already visited Ecuador in 2018. The third board member went on a holiday in February 2019 in Ecuador, which of course included a visit to Puerto el Carmen and the hospital.

### **Quina Care Ecuador**

At the moment, the formation of the board of Quina Care Ecuador remains unchanged. Louisa Spaanse, daughter of the Dutch honorary consul in Ecuador and herself a doctor, is increasingly involved in Quina Care Ecuador. After a mutual agreement within the Quina Care Ecuador Board the decision has been made that Louisa will enter the Board once Carolien van der Ende lays down her tasks after the hospital is opened.

### **Quina Care US**

The formation of the Quina Care US Board has remained the same. The treasurer of the board has visited the hospital. Additionally a lot of effort has been put into finding new donors in the United States, both private and commercial. This has resulted in a first donation by an American foundation.



## **2020 - Looking Forward**

The main goal of 2020 is opening the hospital. Before this is possible a number of important issues have to be dealt with. As Ecuador has been hit by the COVID-19 crisis as well, the ability to solve these issues is to a large extent depending on how the situation will develop.

In the Spring of 2020 a Policy Plan was drafted for the years 2020-2021. This Policy Plan succeeds the Policy Plan of 2017 and can be found in its entirety on the website.

### **Renovation Hospital**

As mentioned before, sufficient funds were raised during the Lions Night in November 2019 to renovate the upper floor into nursing units. March 2020 saw the start of this renovation. Due to an extra donation from the Lions Club Pijnacker-Nootdorp together with a 50% contribution of the Wilde Ganzen foundation, not only can we complete the nursing units; an inn for accompanying family members and an elevator shaft can be constructed, as well as the purchase of an emergency generator.

In addition to this the wrap up of the final few renovations on the ground floor will be completed. Due to the government measures with regards to COVID-19 these renovations were halted for approximately 2 months. By now however, the municipality of Puerto el Carmen has given exemption and renovations are in full swing.

It's important that medical staff will, as much as possible, have housing next to the hospital as this way we can guarantee continuity for care as well as offer safe housing on the hospital grounds. For this reason building activities have commenced this year to construct a house on hospital grounds for two international health care doctors where they can move in once the hospital is operational. At a later point the build will start for housing for local staff.

### **Container Transport**

On March 22 2019 the container with inventory for the hospital shipped from The Netherlands to Ecuador. The container arrived in the harbour of Guayaquil, Ecuador on April 15<sup>th</sup> and afterwards arrived in Puerto el Carmen on May 5<sup>th</sup>. Exemption to unload the container was given by the



municipality of Puerto el Carmen. Otherwise, due to the COVID-19 measures it would not have been allowed for Carolien and Jacob to travel to Puerto el Carmen for this purpose, nor would the contractor be allowed to help unloading. All inventory has since then been moved to the hospital and are ready for use.



## Security

The hospital is situated in Puerto el Carmen in the province of Putumayo. It's situated next to the Putumayo river with Colombia on the other bank of the river. This area is known for being unsafe, mostly due to (drug related) violence, both in Ecuador and Colombia. Security will therefore be of utmost importance to the hospital and its staff. This is why Quina Care is giving special attention to this issue, as they consider it essential that the staff can carry out their work in as safe an environment as possible. Consultations will take place with among others, the police and the army as to how this security can best be organised.

## **Staff**

Seeing as the hospital approaches its opening, the search for staff has started. Multiple candidates interested in a place at the hospital have applied. Quina Care aims to employ as many local staff as possible, with good quality working conditions and the ability for housing on hospital grounds.

## **Opening Hospital**

Once the renovations of the ground floor is entirely completed, the ground floor can be equipped and decorated. After that it is possible to apply for the necessary permits for opening the hospital. Next, the hospital will open its doors and will start with providing outpatient and emergency care. Once the renovations on the second floor are completed and the necessary equipment and inventory is present, it will be possible for patients to be admitted to the hospital. Accompanying family members will be able to spend the night in the inn on the hospital grounds.

## **Finances**

The past years many donations have been made for specific projects, such as the renovations for the second floor and equipment. The coming years as well, many specific projects will require financing. Once the hospital has opened its doors, however, funds are also required to cover the structural costs and thereby ensuring the hospital can be operational. This includes funds for staff, medication and electricity. Patients will be asked to contribute a small amount, though this will not cover all costs. For this reason, it is one of the main points of attention of the board to find supplementary funds. For example by applying to wealth funds, organising sponsor events and participating in Giving Tuesday. A private donor has already committed to donate an annual sum of at least €25.000 for a minimum of five years once the hospital is operational, meant for operating costs. Apart from that, the board is also focusing on finding more (structural) donors, both private and commercial.

With this purpose in mind, thought is put into whether the names of donors can be represented in some visual form in the hospital and on the website as a way of saying thank you.

## **Advertisement**

In finding donors and creating more name recognition, advertisement is an essential element. This is done through the vlogs and blogs of Carolien and Jacob. Apart from that this is also done through messages on social media such as Facebook and Instagram as well as keeping the website up to date. This will always remain an important task.

With support from our ambassador the board would also like to continue organising events. A fundraiser concert was planned for 2020, organised by our ambassador in collaboration with a student association from Utrecht, the proceeds of which were meant for Quina Care. Because of COVID-19 this is momentarily postponed until 2021.



When given an invitation one of the board members or our ambassador will always be able to give a presentation at, for example, a wealth fund or an event. From past experiences we know that this is often highly appreciated and motivates making donations.

### **Quina Care Ecuador**

The aim of the foundation in Ecuador is, apart from managing the hospital, to find more sponsors in Ecuador. Among other things this could mean starting collaborations such as we currently have with Adore Ecuador Travel and My Adventure Ecuador. Or with larger companies located in Ecuador that would like to contribute to its health care system. For this reason, some members of the board are following the online course Change The Game, initiated by the Wilde Ganzen foundation. This is a training course for organisations on how to raise funds locally.

### **Quina Care US**

The plan was for Carolien and Jacob van de Ende to travel to the United States for a visit before the opening of the hospital. The board of Quina Care US arranged a number of appointments with companies and individuals, of whom there was a plausible expectation they could in one way or another contribute to the hospital. It was the expectation that the presence of Jacob and Carolien, being able to share their own experiences of Ecuador, its health care system and the plans concerning the hospital, would be of vital importance. Unfortunately, due to the COVID-19 pandemic this visit is currently postponed indefinitely.

## Financial Report 2019

### Balance

in EUR

**31-12-2019**    **31-12-2018**

### Assets

#### Inventory

Inventory and equipment	116.287	28.628
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#### Claims

Advanced payments renovation	0	1.764
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#### Liquid assets

Triodos internet business account	84.648	39.045
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	<b>200.935</b>	<b>69.436</b>
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**Balance**

in EUR

**31-12-2019**    **31-12-2018**
**Liabilities**
**Reserve assets and appropriated funds**

Reserve assets discretionary spending	37.806	24.761
Appropriated funds project emergency department	445	12.603
Appropriated funds project oxygen concentrator	1.000	0
Appropriated funds project neonatal resuscitation table	878	0
Appropriated funds project medication and nutrition	31.425	0
Appropriated funds project transport container	5.000	0
Appropriated funds project haematology analyser	3.000	0
Appropriated funds project laboratory	1.500	0
Appropriated funds and inventory and equipment	116.287	28.628
<b>Total reserve assets and appropriated funds</b>	<b>197.341</b>	<b>65.992</b>

**Short term debts**

Current account J. en C. van der Ende	2.544	2.895
Outstanding payments compensation contractors	1.050	550
<b>Total short term debts</b>	<b>3.594</b>	<b>3.445</b>

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**200.935**    **69.436**


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<b>Table of revenue and expenditures</b>	<b>2019</b>	<b>2018</b>
in EUR		
Collected donations discretionary spending	43.704	27.596
Collected donations for specific projects	76.175	12.603
Collected donations inventory and equipment	93.874	27.620
Expenditure projects	-54.844	0
Mutation appropriated funds	-124.605	-41.231
Costs construction hospital	-19.413	-4.264
Administrative and overhead costs	-1.846	-2.962
<b>Balance</b>	<b>13.045</b>	<b>19.363</b>

#### Clarification on the balance and table of revenue and expenditure

In 2019 a total amount of €119.879 in donations has been credited to the bank account. Of this amount €43.704 is discretionary spendable and €76.175 has been donated towards specific projects.

The funds that were raised during the Lion Night including the 50% raise by Wilde Ganzen has not been included in these donations.

This amount of over €52.000 will be transferred to Quina Care Ecuador directly in 2020 by Wilde Ganzen.

The projects that have been worked on in 2019 are:

- Replacement hospital roof. This project was completed in 2019.
- Renovation ground floor hospital including:
  - The emergency room
  - The radiology ward



The renovation of the ground floor will be completed in 2020. A total amount of €54.844 was spent on these projects in 2019.

With regards to the money that has not yet been spent, this is reserved in the appropriated funds of the corresponding project on the balance.

Donations that were given for projects that have not yet commenced are included in the appropriated funds for these projects on the balance as well.

In addition to monetary donations, other donations in the form of inventory and resources have also been received. The total value of this is €93.874. All inventory and resources, such as medical equipment, are intended for the hospital and will be shipped to Ecuador starting in 2020. The value of the shipped inventory will then be booked against the value of the related appropriated funds.

Necessary inventory that is not donated will be purchased by Quina Care itself.

Agreements have been made with Jacob van de Ende and Carolien van der Ende-Bouwman in the second half of 2018, according to which they will commit to organise and realise the build of the hospital. For this they will receive compensation for each day of work, retrospectively, on a refund basis. During their activities they often have to make purchases meant for Quina Care. These costs are booked on a current account basis and refunded after the year's end. In the table of revenue and expenditures these compensations and costs are accounted for in the item costs construction hospital.

The balance on the Triodos bank account is at the free disposal of the foundation and corresponds with the discretionary spending reserves and the reserved amounts in the appropriated funds.

The balance of €13.045 on the table of revenue and expenditures will be added to the discretionary spending reserves.

This annual report is acknowledged during the board meeting of 27 August 2020.

Board Quina Care Foundation:

J.C. Bouwman-Zaaijer  
Chair

M.A.E. van de Sande  
Secretary

Y. van der Ende  
Treasurer





To: Board Quina Care Foundation

From: Audit Committee Quina Care Foundation

Subject

Assessment Annual Report 2019

The Hague, 4 September 2020

Esteemed Board,

We have assessed the annual report 2019 of Quina Care Foundation consistent with the Rules of Procedure Audit Committee of Quina Care Foundation. In this assessment we have checked whether the financial details of the annual report are consistent with the administration, as well as whether they are lawful.

Our assessment shows no omissions. Consequently discharge can be given to the board.

With kind regards,

Y. Hovestadt

drs. P. Vlasveld